

SCOTLAND COUNTY SUMMARY – 2008

	DIRECT IMPACT	INDIRECT IMPACT	INDUCED IMPACT	TYPE SAM MULTIPLIER	TOTAL IMPACT
OUTPUT	\$147,457,106	\$16,562,003	\$29,084,666	1.3096	\$193,103,775
LABOR INCOME	\$73,940,771	\$5,799,703	\$8,706,980	1.1962	\$88,447,454
EMPLOYMENT	1,899	220	308	1.2782	2,427
TOTAL IMPACT OF HEALTH CARE INDUSTRY — LOCAL RETAIL SALES					\$35,486,724
MEDICAID EXPENDITURES					\$70,595,083
NUMBER OF MEDICAID ELIGIBLE					12,721
FEDERAL TRANSFER PAYMENTS					\$263,848,000

- In 2008 it is estimated that Scotland County's health care industries produced over \$147 million in direct output revenue and contributed an additional \$36 million (indirect and induced) in health care goods and services for a total dollar output value that can be attributed to health care industries of \$193 million. The Output multiplier (1.3096) shows that for every \$1 in revenue produced by health care industries and additional \$0.30 was generated in the county's economy.
- Health care industries paid in wages and benefits to its employees over \$73 million (direct) and contributed an additional \$15 million (indirect and induced) for a total labor income that can be attributed to health care industries of \$88 million. The Labor Income multiplier (1.1962) shows that for every \$1 paid in wages/benefits paid to health care industry employees produced an additional \$0.19 in other wages/benefits throughout the county.
- In 2008 health care industries employed an estimated 1,899 (direct) and generated an additional 528 (indirect and induced) full/part time workers for a total work force that can be attributed to health care industries of 2,427. The Employment multiplier (1.2782) shows that for every 1 worker employed in the health care industry, an additional 0.27 workers are employed in the county's work force.
- In 2008, county total personal income and gross retail sales data show that approximately 40% of personal income generated was spent in local retail stores. Using this retail sales capture ratio of 40% it is estimated that the \$88 million paid to health care and support employees generated over \$35 million in local retail sales. Not all retail sales are taxed by the state or local governments. However, one can assume that much of the \$35 million generated by retail sales would be subject to both state and county taxes – generating additional revenue.

SCOTLAND**2008**

Population	36,508
Area Sq. Miles	319
Persons per square mile	114
Number Employed	17,139
Unemployment Rate	11.3%
# of Industries	144
# of Households	13,939
Per Capita Income	\$24,690
Median Household Income	\$33,364
Total Personal Income	\$901,399,900
Gross County Retail Sales	\$361,658,000
Local Retail Sales Capture Ratio	40.12%
Federal Medical Transfer Payments	\$263,848,000
Number of Medicaid Eligibles	12,721
Medicaid Expenditures	\$70,595,083

HEALTH SECTOR	DIRECT IMPACT	INDIRECT IMPACT	INDUCED IMPACT	TYPE SAM MULTIPLIER	TOTAL IMPACT	ESTIMATED RETAIL SALES GENERATED
Pharmacies, Health and Personal Care Stores						
Output	\$9,922,651	\$883,493	\$1,673,177	1.2577	\$12,479,321	
Labor Income	\$4,566,931	\$297,513	\$523,361	1.1797	\$5,387,805	\$2,161,685
Employment	122	9	18	1.2200	149	
Home Health Care Services						
Output	\$13,966,194	\$1,239,933	\$3,003,262	1.3038	\$18,209,389	
Labor Income	\$7,332,478	\$456,234	\$861,735	1.1797	\$8,650,447	\$3,470,716
Employment	306	21	32	1.1725	358	
Physicians, Dentists, other Health Professionals						
Output	\$48,144,980	\$4,500,882	\$10,643,122	1.3146	\$63,288,983	
Labor Income	\$26,260,866	\$1,501,964	\$3,068,661	1.1740	\$30,831,491	\$12,370,154
Employment	385	58	113	1.4445	556	
Ambulatory and Outpatient Health Care Services						
Output	\$4,387,065	\$587,002	\$595,961	1.2696	\$5,570,028	
Labor Income	\$1,363,828	\$208,415	\$173,404	1.2800	\$1,745,647	\$700,385
Employment	57	9	6	1.2622	71	
Hospitals						
Output	\$53,315,612	\$7,853,923	\$8,743,281	1.3113	\$69,912,815	
Labor Income	\$22,402,102	\$2,813,749	\$2,722,281	1.2471	\$27,938,132	\$11,209,286
Employment	557	102	93	1.3503	752	
Nursing and Residential Care Facilities						
Output	\$17,720,604	\$1,496,771	\$4,425,863	1.3342	\$23,643,237	
Labor Income	\$12,014,566	\$521,829	\$1,357,538	1.1564	\$13,893,932	\$5,574,498
Employment	472	21	47	1.1430	540	
TOTAL						
Output	\$147,457,106	\$16,562,003	\$29,084,666	1.3096	\$193,103,775	
Labor Income	\$73,940,771	\$5,799,703	\$8,706,980	1.1962	\$88,447,454	\$35,486,724
Employment	1,899	220	308	1.2782	2,427	